

# Veritas Technical Academy

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In-depth pre-sales technical solution training and discussions on Veritas products

## Veritas Technical Academy Overview

Veritas Technical Academy (VTA) provides you with free, in-depth pre-sales technical training\* on Veritas products and solutions through live instructor-led webcasts and complementary technical training options. You'll gain the knowledge and skills needed to help successfully demo, design and implement based on that product or technology. Enabling you to uncover customer business problems, develop solutions and drive product evaluations to help close sales.

## Who Should Take This Training?

- **Partner pre-sales engineers (SEs)**
- **Technical staff**

## VTA Week Tech Talks

<b>Monday</b>	Competitive Intelligence: Update for AMS/EMEA (recording available for APJ)
<b>Wednesday</b>	Information Intelligence: Enterprise Vault Data Insight eDiscovery Platform
<b>Thursday</b>	Information Availability: The new Infoscale family The Veritas Resiliency Platform
<b>Friday</b>	Backup & Recovery: BackupExec NetBackup Netbackup Appliances

## What You'll Learn

The Veritas Tech Talks within VTA are managed by Veritas Technical Field Enablement, which is part of Veritas Education Services. This is the same training Veritas Sales Engineers go through and by attending regularly you will broaden and deepen your knowledge of Veritas products and improve your ability to qualify, demonstrate, install and configure our products.

Topics vary from high-level subjects such as "What's New in NetBackup" to in-depth matters, and guest speakers include Product Management and Technology Practices subject matter experts.

## Get Started

Check out our [Partner Enablement Calendar](#) for dates, topics and registration. Easily filter view by type, geo, competency and role. Register directly from within the event listed and receive automatic invites.

## Veritas. It's simple. It's for you.

\* Please note that this training is intended only for experienced sales professionals that have a strong foundational understanding of the specific solution and familiarity selling it in the field.

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